

Good Morning Everyone

On behalf of Mrs Elizabete Dias dos Santos, Executive President of SOLMAR and DISIDE GROUP, who regretted not being present by personal reasons, I thank for the honourable invitation addressed to us

I'm Carlos Vaguy, SOLMAR's Project Manager, and in the next few minutes I'll try to explain the purpose of SOLMAR's Integrated Project in Angola, in the fisheries area, its sustainability worries, not only of the company, but also of its sector activity and industrial efficiency level

As part of one of the biggest industrial Groups in Angola, basically focused on food industry and fisheries, in several areas, this Integrated Project started in the 90's, rebuilt 7 years ago, pushed ourselves to a new dynamic and management overview for being a landmark in the fishing industry, fish catching, fish processing, natural resources exploitation, production residues use, environmental framework and sector sustainability

After a redefinition of SOLMAR's internal structure, we invested in industrial equipment and processing lines that turned the company able to production high levels, in order to make its activity viable, increasing quality as an important factor and a millstone for SOLMAR's goals

Today, SOLMAR has the capacity to process 15 tons of fish daily. It has 2 processing lines, one for fillets and another one for portions. Our goal is be able to process fish from our own vessels and transform fish catching from other local operators that have ships, but don't have land plants. SOLMAR is one of the Angolan companies capable of doing that land processing fish, clearly committed to consumer needs, supporting fish industry players, replacing goods importation for domestic production, creating local jobs and pushing Angolan economy moving forward

The dynamics that SOLMAR brought to the Angola's fishing sector, created an internal discussion of what the country can offer to its consumers, at all levels. No wishing going further, the advantages of catching fish in Angolan sea, and primary sector related activities, are unequivocal. Adding quality to available market products, which I already mentioned, and the evolution of the food industry and fisheries sector, represents people's identity, with evident benefits associated. To produce locally, means no to be dependent on other countries, creating a national reference, growing country wealthy and creates ways for new projects that helps Angolan emerging industry sector

Certainly, the industrial development of a country can't be done at any cost. There are rules that have to be observed. There is respect for the procedures to be implemented to create a fairer, equitable, sustainable society with environmental worries. In final analysis, everything good that we try to do, can't, in our opinion, turn into something that is subsequently disadvantageous. In SOLMAR, all the requirements that make national fishing activity sustainable are fulfilled. We do observe the national and international rules that allow the company having a regular business, now and for the future

Angola is reformulating all its internal productive areas, embracing the challenges inherent to the relaunch of the primary sector, seeking alternative solutions to the importation of food products. It is not surprising that related activities also have something to say

Certainly, for those like us who want to be an internal industrial reference, preparing also the export process for some of the goods produced in Angola, issues related to the sustainability of the sector, increase of activity, reuse of waste for specific productions and environmental issues, means a lot. All of these issues have been observed and play a very important role in our day-to-day lives. We are prepared to give up from an intensive fishery in order to provide for the repopulation of Angolan's sea species. It is during this period that the operators maintain their fishing equipment, vessels and structures on land, contributing to the marine defense and non-extinction of the species

We are prepared to supply animal feed producers. The residues resulting from the waste of the production, for players in this sector, are highly protein-rich, having vital importance for final product quality, used as raw material for animal feed and aquaculture, activities that are starting in Angola

Also in environmental terms, our worries are towards the balance of the environment system. We do have the notion that industrial production must respect the national policies of protection of those who live there. In technical terms, SOLMAR Integrated Project respects all principles generally accepted worldwide

Finally, we would like to thank the organization of this event for the opportunity they gave to SOLMAR, for share its industrial experience and also thank to all, like us, that want to make the difference for peoples benefit

Thank you very much.

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